



June 11, 2013

To ALL KAELBLE EMPLOYEES:

We are pleased to have had the opportunity to acquire the Tunneling Equipment, Cylinders, Hydraulic Tanks and Steel Fabrication Business Units. Terex will be our main customer and we must satisfy their needs!

We look forward to working with you and have a successful outcome:

- *QUALITY PRODUCTS!*
- *ON-TIME DELIVERIES!*
- *Drastically reduce our cost!*
- *Cost reductions by our suppliers!*
- *Increase our productivity and do things better & faster!*
- *Reduce/Eliminate meetings and spend time in the factory!*
- *Clean up: +A place for everything and Everything in its place+*
- *Bring in new business & be profitable!*

You know the business; so do not expect miracles from us.

Kaelble is family-owned, straightforward style and non-bureaucratic, and will be known for **%SPEED & CUSTOMER FOCUS+**

The organization will be simple with open communication - No fights & No politics!

The Kaelble *Open Forum* is now open: <http://forum.kaelblegmbh.com>

Password: will be posted weekly

Our website is www.KaelbleGmbH.com

E-mail addresses are: FirstName.LastName@KaelbleGmbH.com

Respectfully,

Veronique & Fil Filipov